

More than just security

Message from Janelle Simmons, Managing Director, A & C Security Services

IN 1999 I joined A & C Security Services as the Office Assistant and over the past two decades I worked in every position within the company until I became the managing director in 2014. I joined this family owned company, co-founded by my father Bernard Atherley and George Clarke, with the vision of one day being able to take the company to the next level in security.

Part of my vision is to continue keep this business in the family by one day handing it over to future generations. It is also my goal that A & C Security Services remains one of oldest, locally owned businesses in Barbados.

At A & C Security, we sincerely appreciate our staff of just over 180, as we understand that without them there would be no company. Therefore, when necessary we extend financial aid to them and ensure that despite unfavourable financial statements, we still show our gratitude to them at the end of the year in the form of vouchers or cash.

At the recently held staff award ceremony, we showed appreciation to our employees as 40 per cent of them are not just long standing, but they are also highly committed. Therefore, 11 employees were awarded for 20 years of service, including the two founders, and another 31 employees were awarded for between 15 to 19 years of service. Although not awarded, the company boasts another 30 employees with between 10 to 15 years of service.

Though the company has been successful in maintaining long-term employee relationships, it has been faced with other challenges within the security industry. When the company started in 1988, there were fewer than five security companies. Thirty years later, in 2018, there are over 20 registered security companies. Although the competition is welcomed, it has posed a challenge where the bar for security has been lowered by the reduction of rates. This has resulted in the decrease in the value of security.

To remain competitive in the industry, the company is forced to charge lower rates. This leaves little margin to pay officers what they truly deserve for risking their lives to protect businesses. It also reduces the ability to gain the level of security needed to assist with combating the growing rate of



JANELLE SIMMONS (GP)

crime

Receiving funding from financial institutions is another challenge faced by this company. Unfortunately, the company has been unable to show the profits favoured by banks and although international companies have sought to acquire the company, we have opted to remain a locally owned business. We believe that because of our own self-funding program, we will gradually reach the level we have envisioned.



Congratulations to A&C Security on your 30th Anniversary we are proud to be associated with you as you celebrate this milestone. May you continue to grow from strength to strength

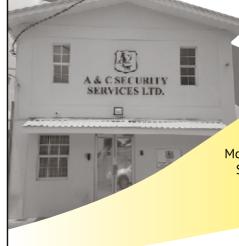


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Thank you!

As we celebrate our **30th Anniversary** we will continue to provide a **Professional**, **Efficient & Reliable service**.



Cash in Transit Services,
Manned Security, Canine Services,
Mobile Patrols, Bodyguard Services, VIP/Celebrity
Security, Private Security Training for Officers



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